

Frequently Asked Questions

General

1. What type of auto loans does AYA Bank offer?

- Basically we offer two types of automobile hire purchase loans: Loan on Brand New Car and Loan on Pre-owned Car.

Type of Car	Down Payment	Tenor	Interest Rate
New	As low as 30%	Up to 5 years	As low as 8.5% p.a.
Pre-owned	As low as 30%	Up to 2 years	As low as 8.5% p.a.

2. Should I get an auto loan through a dealer or bank?

- If you would like to know your eligible HP loan amount and haven't decided a car of choice, you can come to AYA Bank directly.
- If you have identified a car of choice, you can come to AYA Bank directly.
- If not, you can go to AYA Bank's authorized dealer first, check the eligibility and make the choice of the car.
- However, both channel of submission are welcome.

3. Can I get automobile hire purchase loan to buy a car from anyone rather than the Bank's dealers?

Are there any type of vehicle AYA Bank does not finance?

- At the moment, AYA Bank only finance vehicles purchased from our list of authorized dealers.

Auto Loan Application

4. Is there any application fee for an Automobile Hire Purchase Loan?

- No, application is Free of Charge.

5. What factors contribute to the approval of auto loan?

- A series of factors attribute to the credit decision:
 - Authenticity of documents
 - Financial ability of applicant
 - Business performance of applicant

6. What is “In-principle Loan Approval Letter, and how does it work?
 - A letter issued by AYA branch which mentions the estimated loan amount after checking your credit worthiness based on documents you provided. And then you bring this letter and visit to any Brand New Car Dealers and make the choice of car, get the S&P agreement signed, and apply final Automobile Hire Purchase Loan at any selective branch.

7. Can I get any type of car with “In-Principle Loan Approval Letter”?
 - No, with “In-Principle Loan Approval Letter, you can get Automobile Hire Purchase Loan only for Brand New car from Brand New Car Authorized Dealers.

8. Do I need guarantor(s)?
 - Yes, you must have at least one guarantor.

9. How do I check the status of my Automobile Hire Purchase Loan application?
 - Within banking hour, you can contact AYA Branch where you’ve submitted your application via phone call to check the status of your auto loan application.

10. How long will it take to know if I got approved or declined?
 - Upon submission of complete documents, you will be informed of the results within 1 week of submission.

11. What are the common reasons my Automobile Hire Purchase Loan application can be declined?
 - When you fail to submit the required documents for loan processing as per Bank’s requested.
 - When you provide the inaccurate and uncompleted documents.
 - When you have insufficient income which doesn’t meet Debt Servicing Ratio.

Fees & Charges

12. Which method is used to calculate for Automobile Hire Purchase Loan interest?
 - Different dealers have different interest calculation methods.
It’s a combination of amortization and flat method. You may check auto loan calculator at www.ayabank.com/autoloan .

13. If I want to pay my Automobile Hire Purchase Loan off early, is there early repayment fee?
 - Yes, an early repayment fee of 4% is applicable on the repaid principal.

14. Is there any late payment fee or penalty fee if I do not pay monthly payment by the due date?

- 3% per month will be charged by AYA Bank for the overdue amount.

15. Do I have to continue making payments if I was involved in an accident and my insurance company says my vehicle is a Total Loss?

- As long as there is an outstanding amount, loan repayments is required. Upon payout from the insurance firm, if there is still an outstanding amount borrower is required to pay the difference.

Ownership

16. When will I get the ownership book?

- You will get the ownership book upon full repayment (Principal + Interest) has been made to AYA Bank.

17. Who is the owner of a car that has been purchased using AYA Automobile Hire Purchase Loan?

- Until full repayment has been made by customer, AYA Bank remains as the owner of the car.

18. Who owns the car if the Automobile Hire Purchase Loan customer passes away?

- If all outstanding has been paid by the time whether the customer is dead or after his/her death, AYA Bank shall assign the ownership of the vehicle to the next of kin and AYA bank will remain the owner otherwise.

19. Will I get Yangon License Number?

- Please contact our authorized dealer for more detail.